

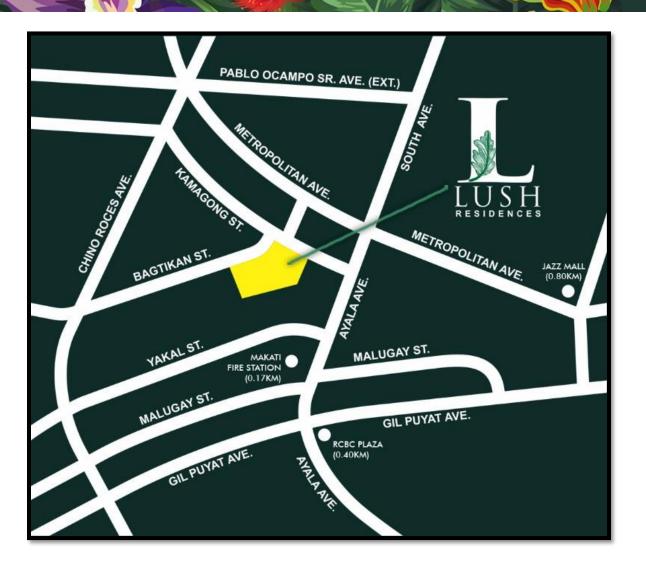


Lush Residences is a condominium in Makati that seamlessly blends elements of nature throughout the property, offering a natural escape from the concrete jungle of the city just north of the Makati Central Business district.

Prime Location







Prime Location This way to Circuit Makati The Bistro Group Condominium... Ocampo Sr. Ext. Raman Condominium SEARCH THIS AREA Kamagong Manila South Cemetery **Lush Residences** National Shrine of Air Residences 0 **SMDC** Silahis Arts and the Sacred Heart **SMDC** Artifacts - Makati Office MegaPro KTV 📆 Jazz Residences 8065 Bagnet Meralco C Metropolitan Ave **SMDC** Philippine Transmarine Makati Prime City arriers, Inc. Condo Homes 0 Toyota Makati Palm Tower Mountain Springs Resort Makati Central Police Headquarters The City C Bagtikan Street The Zone This way to Safari Makati Fire Safety Malugay Jazz Mall Foundation, Inc. ration Makati Central Malugay Makati Fire Safety O The Columns Ayala Avenue G2 Glob **Post Office** Foundation Inc. The World Centre San Antonio Village 0 Elementary School New Bombay Grand S Makati Centra Crispy Roast Pig Post Offic Le Metropole Condominium RCBC Plaza Parking Area Belton Place Bautista RCBC Plaza KFC (1) MALLS / SHOPPING CENTERS & GROCERIES **EDUCATIONAL INSTITUTIONS** Teleperformance Center Ayala Jazz Mall (+0.8 km) The Regency at Salcedo Far Eastern University Makati (+0.3 km) . DLSU Makati Extension Campus (+0.4 km) SM Makati (+2.0 km) · Greenbelt, Glorietta, Landmark (+1.8 km) · Centro Escolar University Makati (+0.7 km) Salcedo Saturday Market Asian Institute of Management (±1.3 km) Powerplant Mall (+2.3 km) Two Central Ateneo Graduate School of Business (+2.3 km) Makati Sports Club lanet Hotels Bay Spring Resort GOVERNMENT OFFICES PERFORMING ARTS CENTER solo, Makati.. Bonito Island Resort · Makati Fire Station (+0.2 km) · On-Stage Theater Greenbelt (+1.3 km) This way to San Augustin . Makati Central Post Office (+0.2 km) Carlos P. Romulo Auditorium (+0.4 km) Cityland Herrera Tower Makati Central Police Headquarters (+0.1 km) SM Makati sa Street PBCOM Consular Office PBCom Tower Store Embassy of the. 1 Mana Resorts Camsur Watersports Ayala Museum (+1.3 km) Google Cess Rd Complex - Manila Of Incorporated

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Amorsolo Condominium

Yuchengco Museum (±0.4 km)

Project Overview

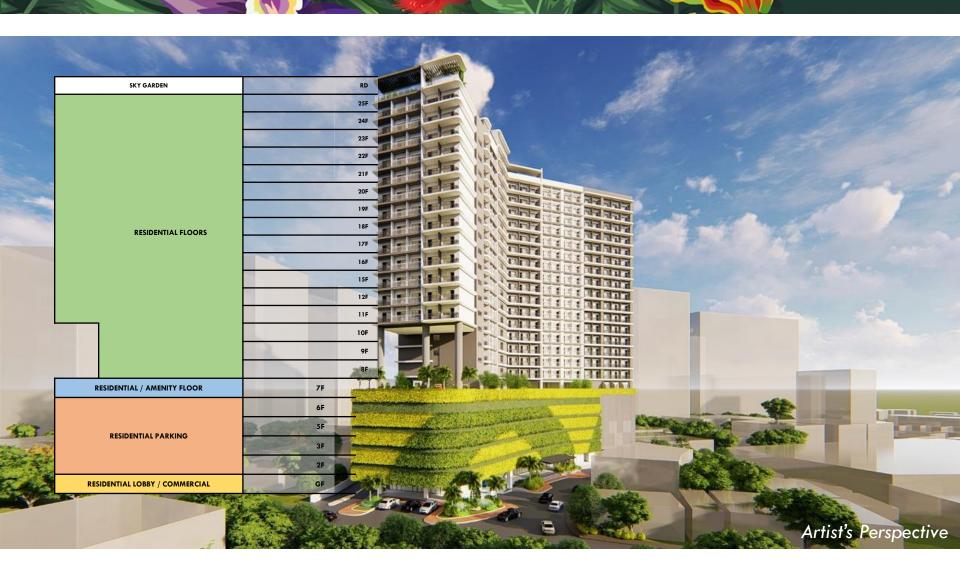




Location	Bagtikan St. corner Kamagong St., Brgy. San Antonio, Makati City		
Lot Area	2,865 sq.m.		
No. of Towers	1		
No. of Floors (physical)	22		
No. of Units	674		
No. of Parking Slots	181		
Unit Types	Studio	32	
	Studio with Balcony	1 <i>7</i>	
	1 Bedroom	83	
	1Br with Balcony	485	
	1 Br End Unit with Balcony	43	
	1 Br Unit with Den	13	
	2Br with Balcony	1	
Launch Date	Dec 2018		
Turnover Date	Dec 2022		
Current P/sqm			

Building Chart











8TH to 10TH Floor



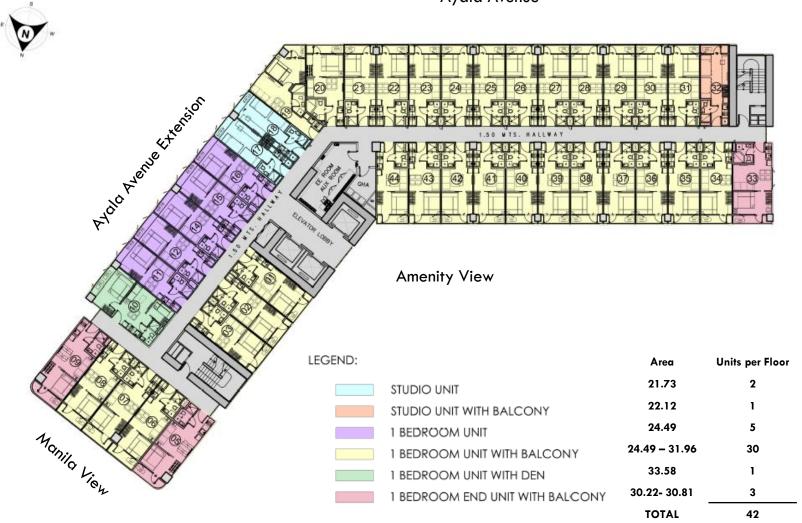
Ayala Avenue

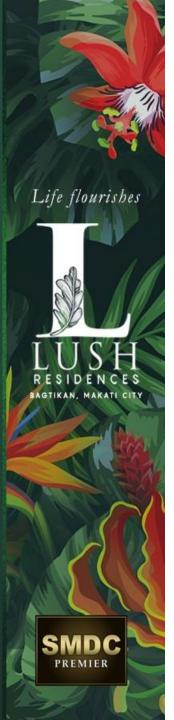


Typical Floors



Ayala Avenue





Floor Plans & Unit Layouts









Unit Type	Studio	Studio with Balcony
Unit Area	21.73 sq.m.	22.12 – 22.99 sq.m.
TLP	5,757,000 – 6,588,000	5,954,000 – 6,988,000









Unit Type	1 Bedroom	1BR with Balcony		
Unit Area	24.49 - 33.58 sq.m.	24.49 - 31.96 sq.m.		
TLP	6,489,000 – 10,100,000	6,558,000 – 9,689,000		









Unit Type	1BR End Unit with Balcony	1BR Unit with Den	
Unit Area	30.22 – 35.67 sq.m.	33.58 sq.m.	
TLP	8,068,000 – 10,760,000	8,935,000 – 10,181,000	







Unit Type	2Br with Balcony
Unit Area	54.09 sq.m.
TLP	15,728,000

Standard Unit Deliverables



- Floor tiles in all areas of the unit;
- Living room, dining room and bedroom/s
 with painted plain cement finish on interior
 walls and painted off-form finish on
 ceiling;
- Aluminum-framed windows;
- Wiring devices (breaker, switch, outlets);
- Kitchen with painted plain cement finish on interior walls and painted drop ceiling;
- Kitchen countertop with overhead and base cabinets;

- Toilet and bath with painted plain cement finish and tiles on walls, tiles on floor and painted drop ceiling;
- Water closet, lavatory, soap holder, tissue holder, shower head and faucet in the toilet and bath;
- Provision of tapping point for water heater in the shower area only.
- Rangehood and Cooktop.







Pricing Profile As of January 2024



Inventory Update as of January 2024			
Sold 513 (76%)			
Unsold	161 (24%)		

Unit Type	Unit Count	Unit Area TLP		TAP
1BR	31	24.49 - 33.58	6.5 Mn – 10.1 Mn	7.7 Mn – 12.0 Mn
1BR w Balcony	55	24.49 – 31.96	6.7 Mn - 8.6 Mn	7.9 Mn – 10.2 Mn
1BR w Den	4	33.58	9.0 Mn – 10.2 Mn	10.7 Mn – 12.0 Mn
1BR end unit w Balcony	6	30.22 – 35.67	8.1 Mn – 10.8 Mn	9.6 Mn – 12.8 Mn
Studio	6	21.73	6.5 Mn – 6.6 Mn	7.7 Mn – 7.8 Mn
Studio w Balcony	1	22.12	6.9Mn	8.2 Mn
Total	183			







January 2024 Payment Terms RF at 35k

Standard Payment Term

Payment Scheme	Particular	Discount on TLP			
rayment scheme	Faiticulai	Unit	Parking		
Spot Cash	100% Cash in 30 days	10%	4%		
Spot DP	5% spot / 15% in 47 months / 80% thru Cash or Bank	5%	2%		
Spread DP	15% over 48 months / 85% thru Cash or Bank	-	•		
EOP - Spot DP	5% Spot, 15% in 22 Months, 80% Cash or Bank	5%	n/a		
EOP - Spot DP	10% Spot, 10% in 22 Months, 80% Cash or Bank	5%	n/a		
EOP - Spread DP	5% in 3 Months, 15% in 20 Months, 80% Cash or Bank	-	n/a		
EOP - Spot DP	5% Spot, 95% in 59 Months	5%	n/a		
EOP - Deferred	100% in 60 Months	-	n/a		

Special Payment Term

Payment Scheme	Particular	Discount on TLP		
Farticular		Unit	Parking	
EOP - Spread DP	20% in 23 months, 80% thru Cash / Bank / HDMF	-	n/a	
EOP - Spread DP	5% in 3 months, 15% in 27 months, 80% thru Cash / Bank / HDMF	-	n/a	
Give me 5	5% spot / 15% in 47 months / 80% thru Cash or Bank	-	n/a	
Give me 5	5% in 8 months / 15% in 40 months / 80% thru Cash or Bank	-	n/a	

*with 10% inTENse discount



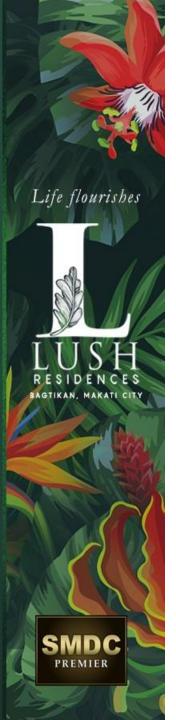




Sample Computation

January 2024

•	Minimum	Maximum	Minimum	Maximum	Minimum	Maximum	Minimum	Maximum
LUSH RESIDENCES	CA	SH	SPO'	T DP	SPREAD DP			
	100% over	100% over	5% over	5% over	15% over	15% over	5% over	5% over
	1 month	1 month	1 month	1 month	48 months	48 months	8 months	8 months
Payment Term			15% over	15% over	0% over	0% over	15% over	15% over
	months	months	47 months	47 months	months	months	40 months	40 months
			80% BF/LP	80% BF/LP	85% BF/LP	85% BF/LP	80% BF/LP	80% BF/LP
TLP*	6,503,000	10,760,000	6,503,000	10,760,000	6,503,000	10,760,000	6,503,000	10,760,000
Discount rate	10.0%	10.0%	5.0%	5.0%	0.0%	0.0%	0.0%	0.0%
Discount	650,300	1,076,000	325,150	538,000	-	-	-	_
Net TLP	5,852,700	9,684,000	6,177,850	10,222,000	6,503,000	10,760,000	6,503,000	10,760,000
VAT	702,324	1,162,080	741,342	1,226,640	780,360	1,291,200	780,360	1,291,200
oc	380,426	629,460	401,560	664,430	422,695	699,400	422,695	699,400
TAP	6,935,450	11,475,540	7,320,752	12,113,070	7,706,055	12,750,600	7,706,055	12,750,600
DP	6,850,450	11,390,540	331,038	570,654	23,352	39,116	43,788	75,316
MA	6,850,450	11,390,540	23,364	38,659	-	-	28,898	47,815
Balance	50,000	50,000	5,856,602	9,690,456	6,550,147	10,838,010	6,164,844	10,200,480



SMDC

Project Details





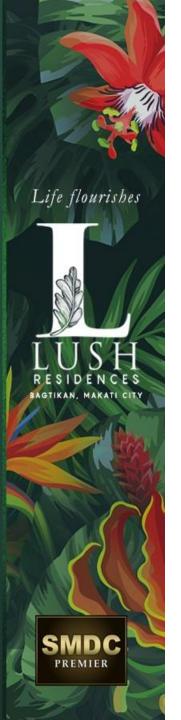


Building Features





- 3 Elevators
- 24-Hour Security and maintenance c/o GPMC
- Generator Sets for Common Areas and Selected Residential Outlets
- Provision for telecom and cable lines
- Mail Room
- SMDC Leasing



Hotel-Like Lobbies

Resort-Styled Amenities

Grand Lobby





Function Room Ground Floor













Function Room Ground Floor





Amenities 7th Floor

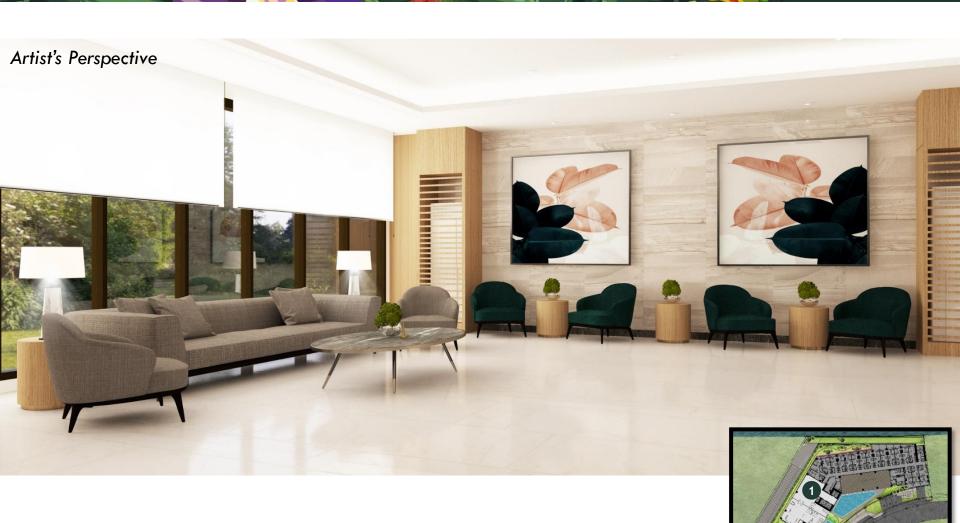


- 1 Residential Lobby
- 2 Kiddie Pool
- 3 Adult & Lap Pool
- 4 Porch Area
- 5 Playground
- 6 Multi-Purpose Area
- 7 Fitness Gym
- 8 Garden



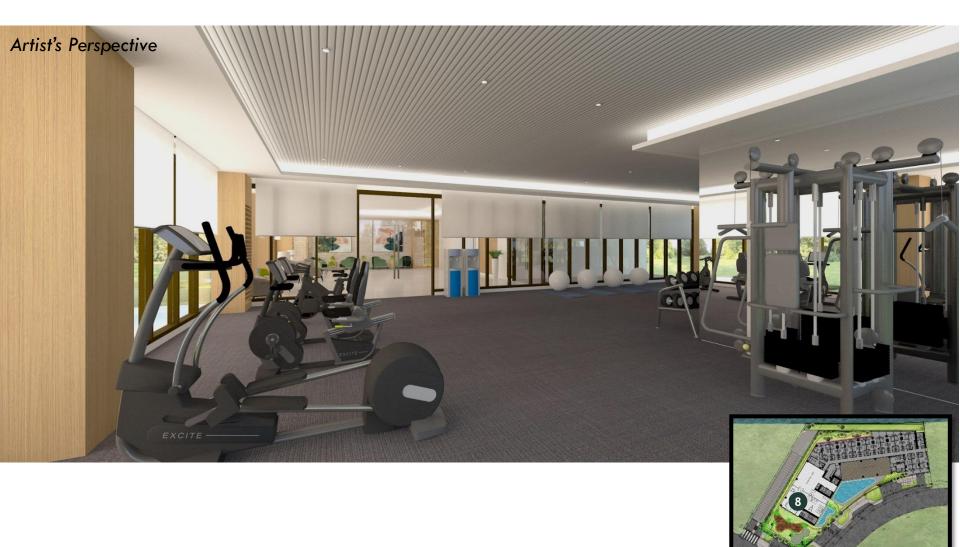
Residential Lobby 7th Floor





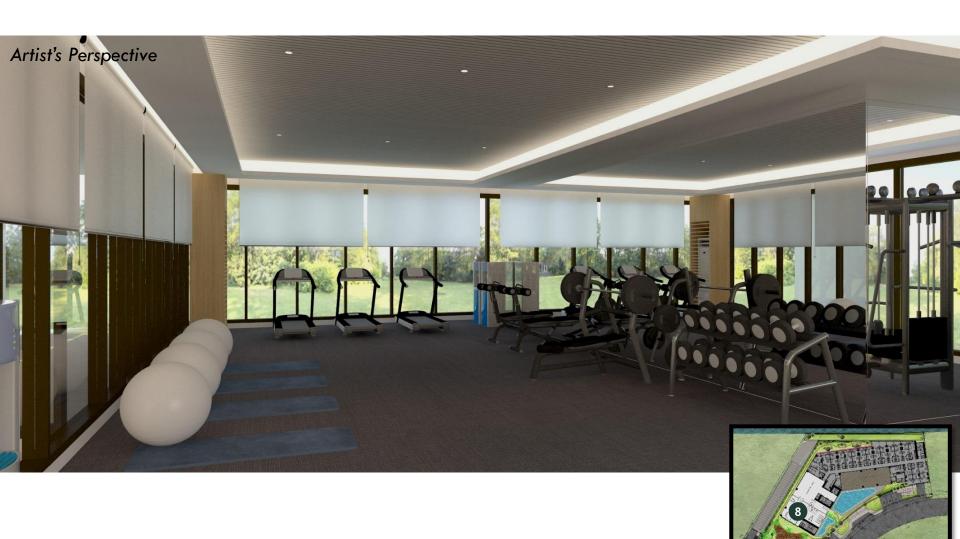










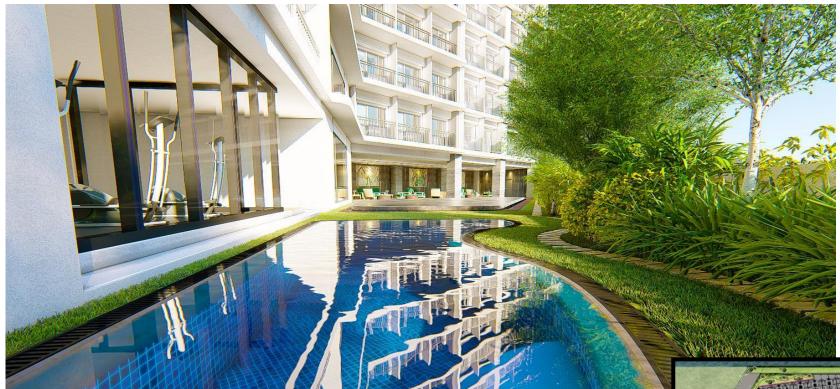








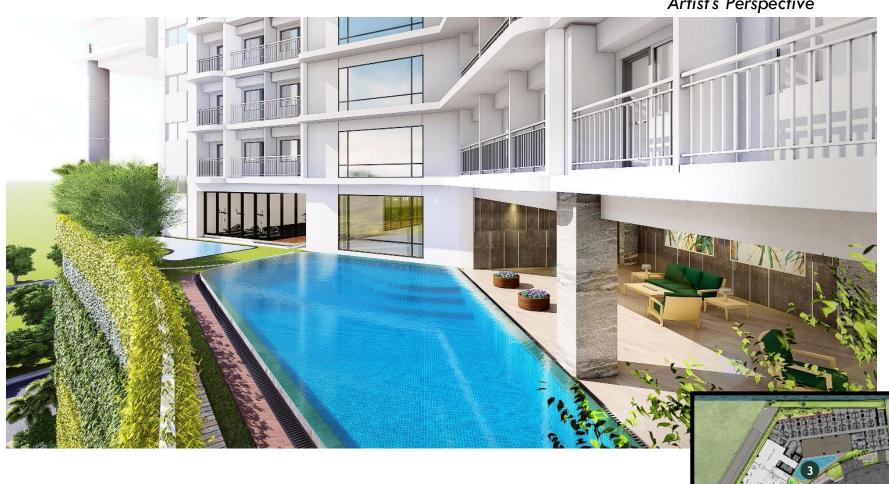
Artist's Perspective





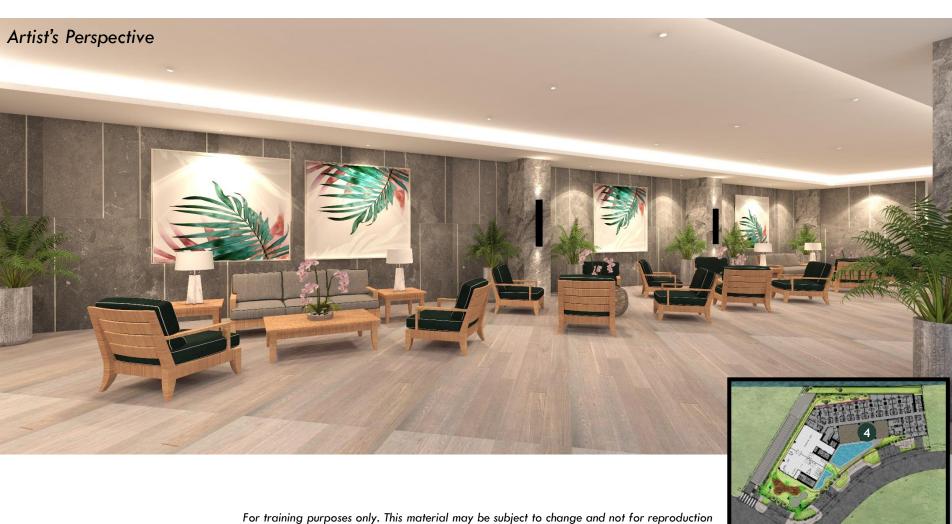


Artist's Perspective









Podium Garden 7th Floor

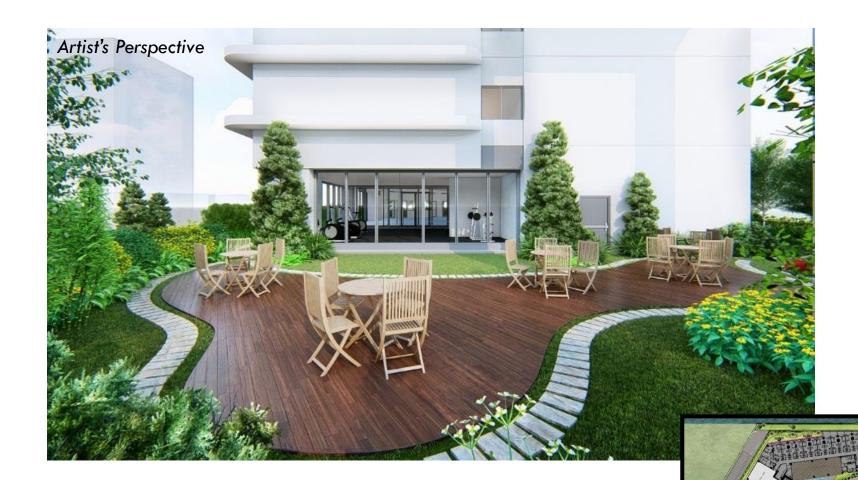




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Podium Garden 7th Floor





Garden Area 7th Floor







Sky Garden



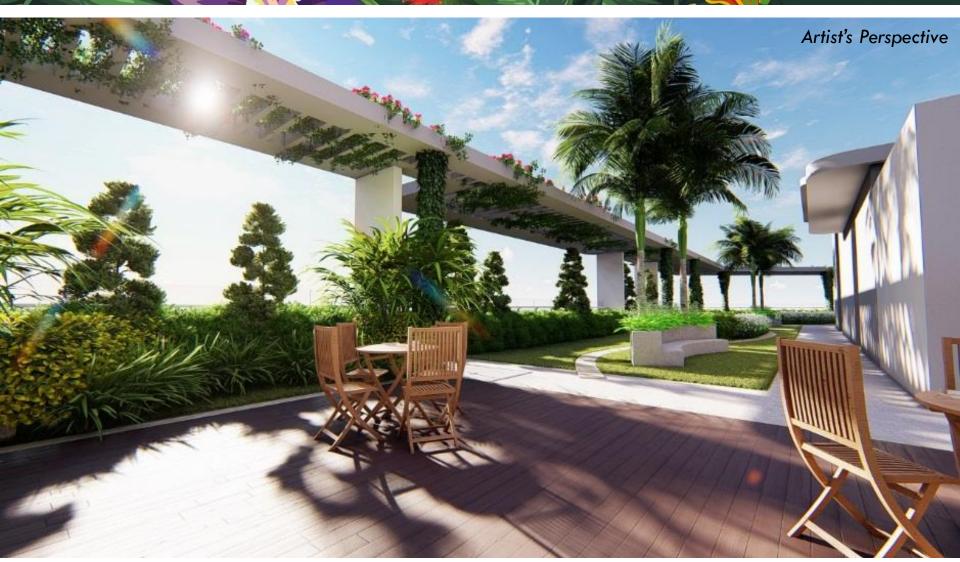


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Sky Garden







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SMDC Keys to Success



Prime Locations with access to Transport Hubs



Integration of Residential Condos to SM Malls



Hotel-Like Lobbies



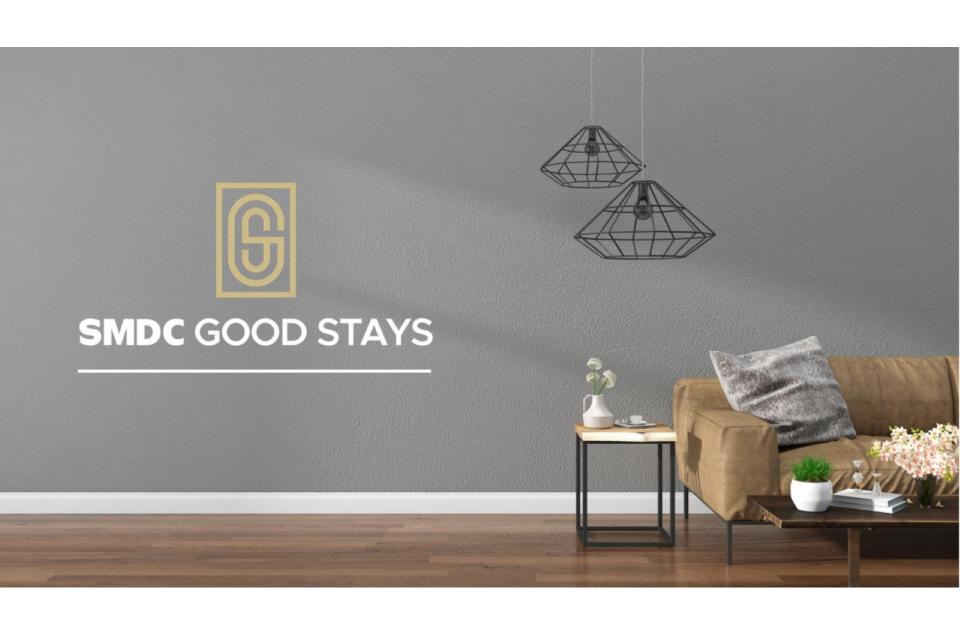
Resort-Styled Amenities



Professional Property Management







SERVICES OFFERED

Enrollment
Package
Basic & Premium

Daily Lease
Enrollment
Package
Key Areas

Tenancy
Management
Cleaning, Repair,
Maintenance, &
Messengerial Services

Unit Furnishing
Package
Partnership with Our
Home, SM Home, SM
Appliance, & Ace
Hardware



FOR INQUIRIES

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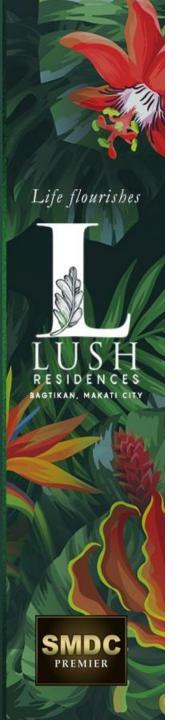




Thank you!

Justyn Javier

<u>justyn.javier@smdevelopment.com</u>



FAQs





LOCATION

A. What establishments and landmarks are near Lush Residences?

MALLS/SHOPPING CENTERS AND GROCERIES

- 1. Jazz Mall (± 0.8 km)
- 2. SM Makati (± 2.0 km)
- 3. Greenbelt, Glorietta, Landmark (± 1.8 km)
- 4. Powerplant Mall (± 2.3 km)

GOVERNMENT OFFICES

- 1. Makati Fire Station (±0.17km)
- 2. Makati Central Post Office (± 0.24km)
- 3. Makati Central Police Headquarters (± 0.074km)

OFFICE BUILDINGS (please use proper category name)

- 1. RCBC Plaza (± 0.4 km)
- 2. GT Tower(± 0.5 km)

B. Accessibility (Ingress / Egress)

THE PROJECT IS AVAILABLE VIA THE FOLLOWING ROUTES:

- a. Ayala Avenue
- b. Chino Roces Aveneu
- c. Buendia via SLEX or EDSA

EDUCATIONAL INSTITUTIONS

- 1. Far Eastern University Makati (± 0.3 km)
- 2. De La Salle University Makati Extension Campus (± 0.4 km)
- 3. Centro Escolar University Makati (± 0.7 km)
- 4. Asian Institute of Management (± 1.3 km)
- 5. Ateneo Graduate School of Business (± 2.3 km)

PERFORMING ARTS CENTERS

- 1. On-Stage Theater, Greenbelt (± 1.3 km)
- 2. Carlos P. Romulo Auditorium(± 0.4 km)

MUSEUMS

- 1. Ayala Museum(± 1.4 km)
- 2. Yuchengco Museum (± 0.4 km)





BUILDING DETAILS

- A. What is the back-up power provision?
 - · Common areas will have stand by power supply in case of power outage
 - Residential units will have an allocated emergency load in case of power outage:
 - i. Studio / 1 BR -- 1 Light; Convenience Outlet
 - ii. 2 Bedroom 2 Lights; 2 Convenience Outlets
- B. What will be the type of ventilation on the typical residential hallways?

 Naturally Ventilated
- C. What are the hallways measurements?

Hallway Width	± 1.5 meters
Hallway Floor to Ceiling Height	± 2.4 meters (typical floor)

D. How many elevators are there?

Two (2) elevators with One (1) service elevator

E. When is the estimated project completion?

December 31, 2022

F. What is the project's safety measure from flooding?

The project is elevated at 1 meter from road level

UNIT DETAILS

A. What is the floor to ceiling height?

Residential Floor to Ceiling Height + 2.4 to +2.9 meters

B. What are the internal partition?

There will be a partition for the bedroom(s) and for toilet and bath

C. What is the allowable AC Capacity

1.5 HP

Split type AC





HOUSE RULES RESIDENTIAL UNITS

A. Can a residential unit be used for commercial purposes?

No, all residential units shall be used for residential purposes only.

B. Are pets allowed in the residential building?

Only household pets contained in an aquarium that do not cause unreasonable noise, smell, harm or damage to the community and the general public and they do not interfere with the normal enjoyment of a peaceful, sanitary and safe environment. Dogs, cats and the like are not allowed.

C. When can a unit owner move-in to their unit

Buyers will be allowed to move-in after all of the following conditions are achieved:

- a. Construction of project has been completed.
- b. Buyer has met the payment & documentary requirements for move-in
- c. Signed Certificate of Acceptance by the unit owner.
- d. Payment of Working Capital (equivalent to 3 months Condo Dues).
- e. Submission of filled out Move-in Forms
- f. Attendance in orientation on House Rules conducted by the property by the Property Administrator.
- g. Submission of all other documents as may be required by the Property Admin.

D. What is the purpose of collecting condominium dues from unit owners?

Condominium dues are used to pay the following expenses:

- a. Operating and maintenance expenses of the condominium.
- Insurance expenses and real estate & property taxes to cover the amenities and common areas in the community.
- c. Permits and licenses fees paid to the government.

E. How much are the monthly condominium dues?

Condominium dues are are subject to change upon final computation of expenses and approval of Condominium Corporation

Residential: PHP 160.00/sqm.
Parking: PHP 112.00/sqm.
Commercial: PHP 126.00/sqm.

*For illustration purposes only.

E. When will a unit owner start paying for the condominium dues?

Payment of condo dues will start once the unit has been accepted by the unit owner or deemed accepted based on turnover policy

PARKING SLOTS

A. Who can purchase a parking slot?

Only residential unit owners can purchase a parking slot

B. If a residential unit purchased was cancelled by the buyer, what happens to the parking slot purchased?

With this scenario, the parking slot purchased will also be cancelled

C. Are there any free parking slots allotted for the unit owners?

No parking slot will be available to unit owners for free.

D. What happens if a unit owner does not get a parking slot?

Unit owners who did not purchase parking slots may opt to rent parking slots from the Property Management or from other unit owners who are leasing/renting out their parking slots.

FACILITIES AND AMENITIES

A. Are there any fees to be collected for using the facilities in the community?

The use of facilities and amenities are generally covered by the condominium dues, except for areas identified by the condominium corporation. (e.g. function rooms/ clubhouse/ pools). Such fees will be used to cover maintenance and utility cost.





Thank you!

Justyn Javier

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