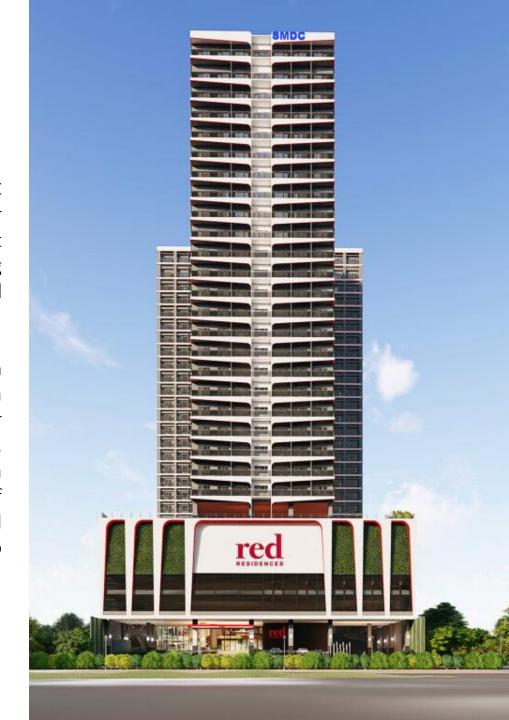




#### **Red Residences**

Start something big at SMDC Red Residences, a premier residential development located in the up and coming Chino Roces of Makati Central Business District.

Your new home's location allows you to be within walking distance from work or your latest business venture. Take strategic breaks in between gigs at an array of amenities and spaces designed to re-energize. Allowing you to do more and achieve more!



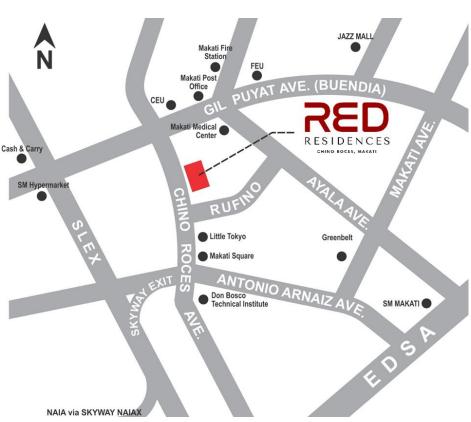




#### A Valuable Investment

### **Strategic Location**

ADDRESS: Chino Roces Avenue, Brgy. Pio Del Pilar, Makati City



#### **CHINO ROCES AVENUE**

- Connects to major roads such as Buendia Ave. and EDSA.
- A vibrant and thriving neighborhood that is close to all key places of interest such as commercial, recreational and dining establishments and even educational institutions.

#### **CENTRAL BUSINESS DISTRICTS**

- Makati 0.5km
- o BGC 5.0km
- Ortigas 7.8km

#### **MAJOR ESTABLISHMENTS/CITY**

- Manila 5.0km
- MOA 6.0km
- NAIA 7.0km



#### A Valuable Investment

### **Prime Location**





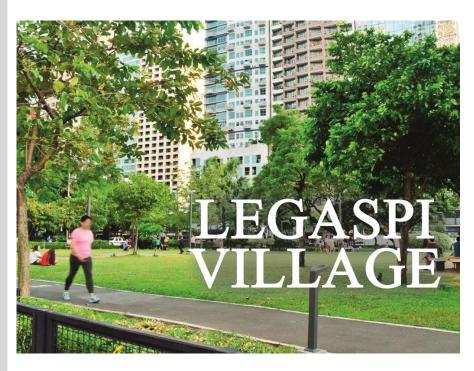


## MAKATI CENTRAL BUSINESS DISTRICT

- A highly dynamic and progressive city.
- Over 583K residents while the weekday population rises to 3.7M due to the influx of employees and shoppers, making residential and office spaces highly valuable.



## A Valuable Investment **Prominent Location**



#### **NEAR LEGASPI VILLAGE**

- A haven for young professionals because it is the hipper and more laid-back neighborhood of Makati.
- Although it houses many offices and is near main thoroughfares, it is popular for its less crowded treelined streets, pocket gardens, cafés and restaurants.
- It is where top executives reside, work and have fun.



## A Valuable Investment Envisioned for Further Growth



#### **MAKATI INTRA-CITY SUBWAY**

- A planned underground rapid transit line in the City of Makati that spans out to 11 kilometers
- Has 10 stations and is designed to link establishments across the Makati CBD.
- Ayala Ave Station is +/- 553 meters away from Red Residences

DEVELOPMENTS WITHIN THE AREA OF TRANSPORT INFRA PROJECTS HAVE THE POTENTIAL TO INCREASE IN VALUE.

For training purposes only. This material may be subject to change and not for reproduction and distribution without prior consent of developer.

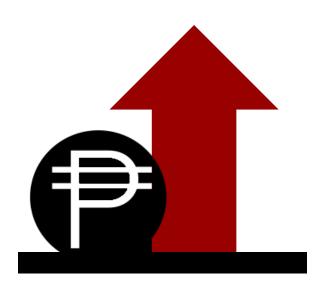


## A Valuable Investment High Capital Appreciation

**Average 2024 Price:** 

**P253K/ SQM** 

20% increase



**Average 2019 Price:** 

**P211K/ SQM** 



## Easy to Attain Low Monthly Amortization

Lowest Package Price

P7.74M\*

Unit Type

1Bedroom with Balcony

Unit Area

26.04sqm

**Lowest Monthly Amortization** 

P23K\*

\*No discounts considered.



## **Very Livable, Highly Rentable**



MAKATI RENTAL RATES 1BR P25K-P35K- Long-Term P2K-P2.5K- Daily

#### **Very Livable, Highly Rentable**

- Well-thought out personal spaces.
- Various amenities that complete the living experience.
- Greenmist Property Management Corp. maintains the property and provides security.
- SMDC Good Stays provides end-to-end hassle-free leasing services for unit owners.

RED RESIDENCES IS AN RFO DEVELOPMENT, WHICH LET OWNERS MONETIZE THEIR INVESTMENT RIGHT AWAY.



### **Project Overview**

Address Chino Roces Avenue,

29

Brgy. Pio Del Pilar,

**Makati City** 

Lot Area 3500 sqm

Launch Date March 2018

Turnover Date RFO,

November 2023

No. of Towers 1

No. of Physical

Floors

No. of Residential 1106 units

Units

No. of Parking Slots 277 slots





### **Building Features**

- ✓ Green Wall
- ✓ 5 Elevators
- ✓ 24-Hour Security
- ✓ Semi-addressable Fire Protection and Alarm System
- ✓ Generator Sets for Common Areas and Selected Residential Outlets
- ✓ Centralized Cistern Tanks
- Provision for Telecom and Cable Lines
- ✓ Intercom System
- ✓ Property Management by Greenmist Property Management Corp.
- ✓ Leasing Services by SMDC Good Stays



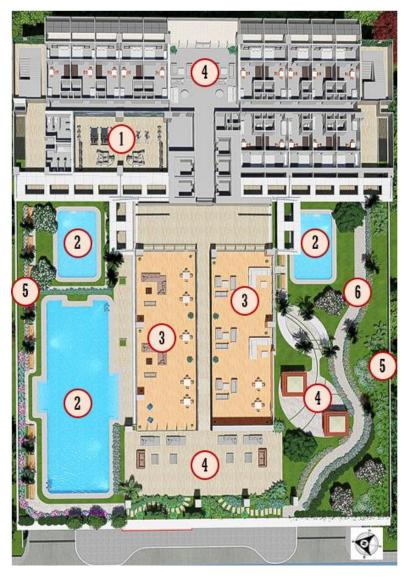


### **Building Chart**





## SITE DEVELOPMENT PLAN / AMENITY DECK



#### 7TH FLOOR AMENITY

- Gym Area
- ② Swimming Pool
- Function Room
- 4 Lounge Area
- ⑤ Landscape Area
- 6 Jogging Path

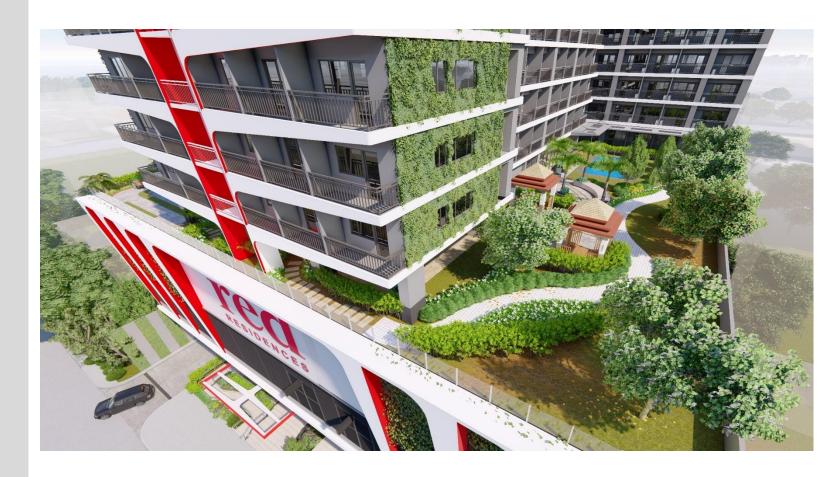


## **AMENITIES**LOBBY





## AMENITY DECK





## AMENITY DECK





# AMENITY DECK





# **AMENITIES**FITNESS GYM

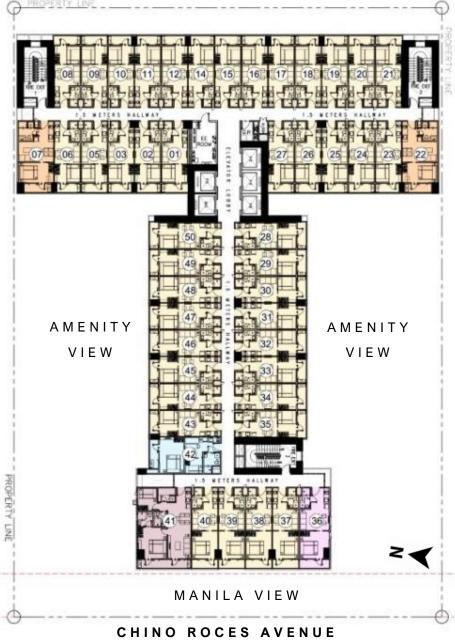




# **AMENITIES**FITNESS GYM







# TYPICAL FLOOR LAYOUT

#### **LEGEND:**

- 1 BEDROOM UNIT WITH BALCONY
- 1 BEDROOM END UNIT WITH BALCONY
- 1 BEDROOM END UNIT WITH BALCONY
- 1 BEDROOM UNIT W/ DEN W/ BALCONY
- 2 BEDROOM END UNIT WITH BALCONY

| UNIT TYPE                          | COUNT | %    |
|------------------------------------|-------|------|
| 1 BEDROOM WITH<br>BALCONY          | 1,060 | 96%  |
| 1 BEDROOM WITH DEN<br>WITH BALCONY | 23    | 2%   |
| 2 BEDROOM WITH<br>BALCONY          | 23    | 2%   |
| TOTAL                              | 1,106 | 100% |



### **TYPICAL UNIT LAYOUT**



**1 BR WITH BALCONY** 

26.04 sqm - 37.34 sqm P6.5Mn - P9.4Mn



1 BR WITH BALCONY WITH DEN

35.94 sqm P9.0Mn



**2 BR WITH BALCONY** 

59.93 sqm P15.2Mn



### **UNIT DELIVERABLES**

Floors Homogeneous Tiles

Living room, dining room and bedroom/s

Walls with painted plain cement finish on

interior walls

Doors Main: Fire Rated Laminated Wood Door

Bedroom/s, T&B, Laminated Wood Door

Windows Aluminium casement windows

Painted cement finish with tiles on floor

and walls with water closet, lavatory, soap holder, shower head and faucet

Toilet and Bath

Provision for water heater in the shower

area

Countertop with sink with faucet

Overhead and base cabinets, Range

hood and Cooktop

Balcony (if appli

cable)

Kitchen

Aluminum glass door Homogeneous Tiles

Painted metal railing



### **PAYMENT TERMS**

Q1 2024

#### STANDARD PAYMENT TERMS

| Daymant Cabama            | Particular.  | Discount on TLP |         |
|---------------------------|--|-----------------|---------|
| Payment Scheme Particular |  | Unit            | Parking |
| Spot Cash                 | 100% Cash in 30 days                               | 10%             | 4%      |
| Spot DP                   | 5% spot / 15% in 47 months / 80% thru Cash or Bank | 5%              | 2%      |
| Spread DP                 | 15% over 48 months / 85% thru Cash or Bank         | -               | -       |
| EOP-Spot DP               | 5% Spot, 15% in 22 months, 80% Cash or Bank        | 5%              | n/a     |
| EOP-Spot DP               | 10% Spot, 10% in 22 months, 80% Cash or Bank       | 5%              | n/a     |
| EOP-Spread DP             | 5% in 3 Months, 15% in 20 months, 80% Cash or Bank | -               | n/a     |
| EOP-Spot DP               | 5% Spot, 95% in 59 months                          | 5%              | n/a     |
| EOP-Deferred              | 100% in 60 months                                  | -               | n/a     |

#### **SPECIAL PAYMENT TERMS**

| Dogwood Cohomo       | Dankianlan  | Discount on TLP |         |
|----------------------|---|-----------------|---------|
| Payment Scheme       | ayment Scheme Particular                                  |                 | Parking |
| Give me 5 -Spot DP   | 5% spot / 15% in 47 months / 80% thru Cash or Bank        | -               | n/a     |
| Give me 5 -Spread DP | 5% in 8 months / 15% in 40 months / 80% thru Cash or Bank | -               | n/a     |
| EOP-Spread DP        | 20% in 23 months, 80% Cash or Bank                        | -               | n/a     |
| EOP-Spread DP        | 5% in 3 Months, 15% in 27 months, 80% Cash or Bank        | -               | n/a     |



### **SAMPLE COMPUTATIONS**

#### **JANUARY 2024**

|                        | Cash      | Spot DP                                 | Spread DP                       | GIVE ME 5<br>Spot DP             | GIVE ME 5<br>Spread DP                       |
|------------------------|-----------|---|---------------------------------|----------------------------------|--|
| Average Area (sqm)     | 26.04     | 26.04                                   | 26.04                           | 26.04                            | 26.04  |
| Price per Sqm          | 250,730   | 250,729.65                              | 250,729.65                      | 250,729.65                       | 250,729.65                                   |
| Payment Term           | Cash      | 5% Spot<br>Spread 15% over<br>47 months | Spread 15% DP over<br>48 months | 5% Spot<br>15% over<br>47 months | 5% over<br>8 months<br>15% over<br>40 months |
|                        |           | 80% Cash or Bank                        | 85% Cash or Bank                | 80% Cash or Bank                 | 80% Cash or Bank                             |
| TLP*                   | 6,529,000 | 6,529,000                               | 6,529,000                       | 6,529,000                        | 6,529,000                                    |
| Term Discount          | 10%       | 5%                                      | 0%                              | 0%                               | 0%   |
| Discount               | 652,900   | 326,450                                 | -                               | -                                | -  |
| NLP1                   | 5,876,100 | 6,202,550                               | 6,529,000                       | 6,529,000                        | 6,529,000                                    |
| Sell Out Discount      | 15%       | 15%                                     | 15%                             | 15%                              | 15%  |
| Discount               | 881,415   | 930,383                                 | 979,350                         | 979,350                          | 979,350                                      |
| NLP2                   | 4,994,685 | 5,272,168                               | 5,549,650                       | 5,549,650                        | 5,549,650                                    |
| VAT                    | 705,132   | 744,306                                 | 783,480                         | 783,480                          | 783,480                                      |
| OC                     | 381,947   | 403,166                                 | 424,385                         | 424,385                          | 424,385                                      |
| TAP                    | 6,081,764 | 6,419,639                               | 6,757,515                       | 6,757,515                        | 6,757,515                                    |
|                        |           |   |                                 |                                  |  |
| Reservation Fee -      | 35,000    | 35,000                                  | 35,000                          | 35,000                           | 35,000                                       |
| Spot                   | -         | 285,982                                 | -                               | 302,876                          | -  |
| Monthly Amortization   | -         | 20,488                                  | 21,117                          | 21,567                           | 37,859                                       |
| Monthly Amortization 2 | -         | -                                       | -                               | -                                | 25,341                                       |
| Lump Sum/Bank          | 6,046,764 | 5,135,711                               | 5,743,888                       | 5,406,012                        | 5,406,012                                    |

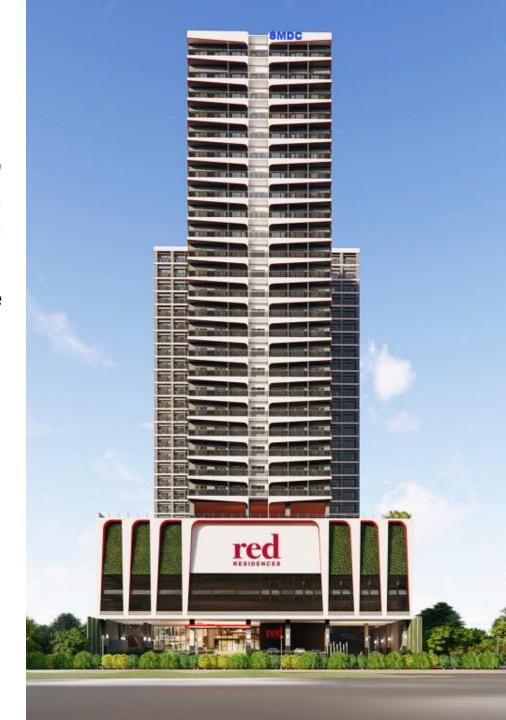
Applied with 15% Sell Out Discount



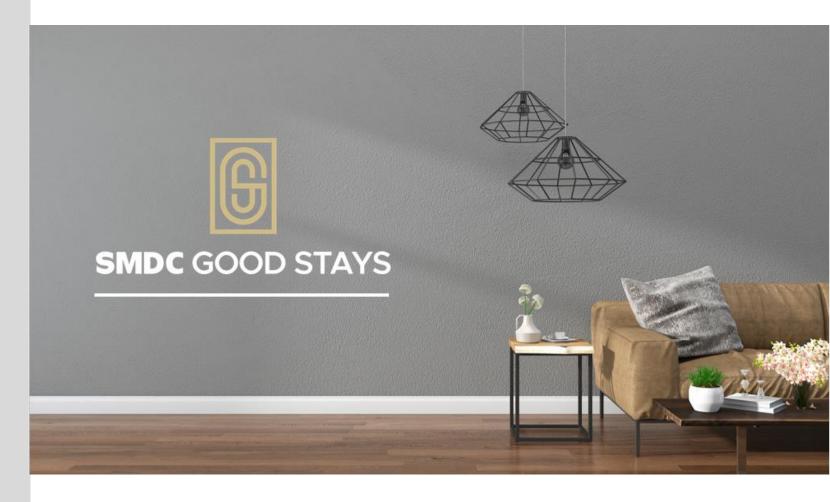
## GREENMIST PROPERTY MANAGEMENT CORP.

## Secure, convenient, hotel-like services

- ✓ Property Doorman
- ✓ Reception Services
- ✓ 24 hour security
- ✓ Comprehensive CCTV coverage in lounges & hallways
- ✓ Onsite Concierge
- ✓ On demand professional Cleaning and house repair

















### **THANK YOU!**

MARIZ YBARDOLAZA

SENIOR PROJECT DEVELOPMENT MANAGER mariz.ybardolaza@smdevelopment.com

